



CARL LOBUE – CHAIRMAN

CONTACT

E: CLOBUE@LOBUE.COM

EDUCATION

MBA Finance
BS Industrial Management
Cum Laude
Seton Hall University
East Orange, New Jersey

AMA
Merger & Acquisitions
Program

AMA
Managing Complex
Transformations

SKILLS

- Private Equity Assessment
- Company Turnaround
- Process Improvement
- Strategic Planning
- Operations

OFFICE LOCATION

6550 SOUTH PECOS ROAD
SUITE 116
LAS VEGAS, NV 89120
UNITED STATES

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Mr. LoBue is Chairman of the Board of Directors and founder of LoBue with a long career in Financial Services. For the past 40 years, Mr. LoBue has consulted with senior executives at financial services companies in more than 40 countries. His experience spans a wide range of project and client types including: the foundation process for a thirteen country Pacific Basin Consumer Banking expansion for a major International Bank; the development and execution of a job enrichment program for a securities processing business; the automation of a high-volume item processing environment for a major New York City bank; the rationalization and redesign of a global bank's risk asset review process; the merger integration of the Private and Investment Banking divisions for a major New York based Bank merger; and numerous other financial services industry merger integrations. Additionally, he has designed and implemented consumer and commercial sales and marketing programs for several financial services companies in the U.S. and overseas.

CAREER HIGHLIGHTS

- Program Manager for First underground telecommunications network.
- Designed and Implemented Global Risk Management System for Major Bank.
- Program Manager for Money Center Bank merger.
- Designed and implemented technology & manufacturing turnarounds.
- Frequent guest lecturer at client seminars and universities
- Past Chairman of the Business Advisory Council at Loyola Marymount University
- Charter Member of the CARE Corporate Council

EXPERIENCE

Company turnaround engagements have included an overseas Vegetable Oil Manufacturer, a Savings and Loan in the US and a US based International Transaction Processing Company. In the case of the Savings & Loan, market value improved from \$3.00 per share to a sale for \$28.50 per share after all strategies were implemented.

Experiences in guiding the LoBue through difficult times in the Financial Services Industry and his work with Banking Industry leaders around the globe have provided Mr. LoBue with an experience base in Financial Services that is unique. From working with successful international organizations, emerging economy Banks, and helping Banks move from Private to Public ownership, he has successfully dealt with every facet of Financial Services opportunity and challenge.

Mr. LoBue's experience as a Senior Vice-President at Crocker National Bank included management of the Asset Based Lending Division, Head of Operations and Systems for the Factoring Company and strategic plan for exiting the Factoring Business.

At Citibank, N.A. he was Division Head for operations overseeing a staff of 800 which included systems and marketing for the Capital-Intensive Industries sector of the National Banking Group. He was chief operations officer of the Edge Act Banking operations throughout the US, head of the Corporate Lockbox operations, Corporate Loan operations and several other operating assignments. Staff assignments included COS for the transaction processing division and special assignment to the Chairman's Office for a Global Risk Asset Review process for Global Corporate Banking.



Mr. LoBue has served on the board of directors of several U.S. based corporations, including Homestead Savings, California Federal Bank and Peoples Bank of California. At Homestead, he was chairman of the compensation committee; at California Federal, he was chairman of the audit committee; and at PBOC he was chairman of the Planning Committee. He also served on the risk asset review committees at Homestead and California Federal.

At California Federal he was the Board of Directors representative who negotiated the successful avoidance of a tender offer at \$8.00 per share. The successful negotiation avoided the tender sale and led to the sale of the Bank two years later at \$23.50 per share.